

# SKIDATA at a glance

SKIDATA is the partner of choice in professional access and entry management. The products and services guarantee fast and secure access for people and vehicles at ski resorts, shopping centers, airports, cities, sports stadiums, fairs, amusement parks and more. SKIDATA relies on an international team consisting of know-how carriers. Research and development are as big a focus as responsibility and sustainability. SKIDATA's products and services stand out with exceptional design as well as intuitive ease of use and a high level of reliability.



## More Movement for Your Parking Management:

With SKIDATA you can develop your parking facility into a consistent winner with skill and agility. Harness our seamless interplay between hardware, software and web-based services for your success. Barrier gates, parking columns, tickets, POS and automated payment machines by SKIDATA provide you with reliable and future-safe technology. Perfectly aligned software opens up additional sales channels. Using SKIDATA tools for reporting and monitoring, you can keep an eye on every aspect of your parking assets anytime, anywhere.



## More Momentum for Mountain Destinations:

SKIDATA has been keeping access management for mountain destinations in motion for decades. The perfectly tailored combination of flexible access readers, intelligent POS and a range of ticket options simplifies your job and make your products exceptionally attractive for guests. Add-on services, such as online booking of ski passes, not only have advantages for your customers. Use customized marketing activities to strengthen customer loyalty for greater repeat business. Flexible SKIDATA tools for reporting and monitoring will let you stay on top of things moment to moment.



## The Path to Enjoyment:

Stadiums, convention centers, amusement parks – you as the operator have to keep many things in motion: guaranteeing safety, processing high visitor numbers in a short amount of time, staying flexible and keeping an eye on costs. Using flexible visitor management, you can set the right impulses at the right time. Safety and speed – this is what SKIDATA access readers and turnstiles provide. The various tickets as well as the integration capabilities of over 100 different ticket systems from around the world make ticketing easy. SKIDATA also provides important data at the touch of a button and helps you to optimally manage streams of visitors, as well as with the subsequent stream of visitor analysis.





## Expert Services:

Flawless service makes all the difference. We at SKIDATA are driven by our goal to provide comprehensive services. SKIDATA Expert Services comprises all the services that SKIDATA offers for confident day-to-day operation of your facility as well as during decision and implementation phases. We have the right solutions and impeccable service when you need it.



„The best managers of international facility operator companies leave nothing to chance. Neither do the best access systems.“

## Facts & Figures

<b>Headquarters</b>	Grödigg near Salzburg, Austria
<b>Founded</b>	1977 – First ticketing system for ski resorts developed
<b>Owner</b>	Wholly-owned subsidiary of the Swiss-based Kudelski Group, a leading global supplier of security solutions for digital television and physical access
<b>Employees</b>	1.450 worldwide
<b>Distribution</b>	Direct and indirect salespersons worldwide (27 subsidiaries, 5 joint ventures and more than 50 VAR/OEM partners)
<b>Registered Patents</b>	> 100 own patent families and access to > 50,000 patents through reciprocal licensing agreements between Kudelski and Google, Cisco, and many others
<b>2017 Turnover</b>	€ 320 million
<b>Installations</b>	More than 10,000 worldwide

> 10.000 installations

> 100 countries  
Global expertise with local presence

1.450 employees  
> 600 SKIDATA service technicians

> 200 developers  
6 R & D locations worldwide